



**JHARKHAND INDUSTRIAL AREA DEVELOPMENT AUTHORITY
(JIADA), RANCHI**

JIADA Central Office Building, Namkom Industrial Area, Lowadih, Ranchi-834010.
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Letter No:- 86

Dated:- 13.02.2023

Corrigendum-1

Selection of Consultants for assisting JIADA in Development of Industrial Area,
Promotion of Industries and reforms in Land Allotment

Tender Reference No.: 52

NIT No.: -JIADA/11/2022-23

Tender ID :- 2023_JIADA_65577_1

As Per above said work some amendent has been done,
please see the details as mention below:-

S.No.	Reference	Clause / Event	Existing Provision	Amended Provision
1.	Section 1 - Fact Sheet, Sr. No. 2, Page no. 3	Period of downloading and Submission of tender	Start date: January 27, 2023 to End date February 17, 2023, 3:00 PM	Start date: January 27, 2023 to End date February 28, 2023 , 3:00 PM
2.	Section 1 - Fact Sheet, Sr. No. 6, Page no. 3	Technical proposal opening	February 20, 2023, 3.30 PM	March 01, 2023 , 3.30 PM
3.	Section 1 - Fact Sheet, Sr. No. 7, Page no. 3	Presentation on Approach and Methodology	February 22, 2023	March 06, 2023 , 2.00 PM
4.	Section 1 - Fact Sheet, Sr. No. 9, Page no. 3	Cost of Tender	INR 5,000/- + 900/- (GST) = 5,900/- in Form of Demand Draft in favour of JIADA, Ranchi (to be submitted physically latest by 1.00 PM on February 17, 2023)	INR 5,000/- + 900/- (GST) = 5,900/- in Form of Demand Draft in favour of JIADA, Ranchi (to be submitted physically latest by 1.00 PM on February 28, 2023)
5.	Section 1 - Fact Sheet, Sr. No. 10, Page no. 3	Earnest Money Deposit (EMD)	INR 10,00,000/- (Rupees ten lakhs only) in form of Demand Draft in favour of JIADA OR Bank Guarantee in Favour of MD, JIADA (to be submitted physically latest by 1.00 PM on February 17, 2023)	INR 10,00,000/- (Rupees ten lakhs only) in form of Demand Draft in favour of JIADA OR Bank Guarantee in Favour of MD, JIADA (to be submitted physically latest by 1.00 PM on February 28, 2023)
6.	Section 3 Eligibility Criteria Page No.5	Financial capacity	The bidder should have a minimum annual turnover of INR 200 Crores from Indian operations in business consulting services in each of the previous three financial years (FY 19-20, 20-21 and 21-22)	The bidder should have a minimum annual turnover of INR 200 Crores from Indian operations in business consulting services/ IT/ITES in each of the previous three financial years (FY 19-20, 20-21 and 21-22)
7.	Section 3 Eligibility criteria Page 5-6	Turnover from Government Consulting Services	The bidder should have a minimum annual turnover of INR 150 crore from Government /Public Sector consulting services in India in each of the last 3 financial years (FY 19-20, 20-21 and 21-22)	The bidder should have a minimum annual turnover of INR 100 crore from Government /Public Sector consulting services in India in each of the last 3 financial years (FY 19-20, 20-21 and 21-22)
8.	Section 3	Quality Certification	Bidder should be CMMi Level 5 and ISO 27001: 2013 certified	Bidder should be CMMi Level 3 or above (CMMi Level 5) and ISO 27001: 2013 certified

S.No.	Reference	Clause / Event	Existing Provision	Amended Provision
	Eligibility criteria Page 6			
9.	Section 4 - Instructions to the Bidders, Sub-section - 4.21 Page no. 20	Deployment	<p>The proposed team should be stationed in Ranchi, or any location as decided by the JIADA for the entire project period as per the requirements of the RFP. The team will be deployed within maximum of 30 days of the award of contract. The proposed team has to follow the working hours, working days and Holidays of State Government of Jharkhand.</p> <p>Physical office space will be provided by the JIADA and other facilities in this office like Laptop and data cards will be arranged by selected bidder.</p>	<p>The proposed team should be stationed in Ranchi, or any location as decided by the JIADA for the entire project period as per the requirements of the RFP. The team will be deployed within maximum of 30 days of the award of contract. The proposed team has to follow the working hours, working days and Holidays of State Government of Jharkhand. Each team member can avail a total leave(including sick and casual) of 14 days in a year. Any leave beyond the stipulated days will attract day-wise penalty as per the discovered rate of the concerned team member.</p> <p>Physical office space will be provided by the JIADA and other facilities in this office like Laptop and data cards will be arranged by selected bidder.</p>
10.	Section 6 Page: 32-33	Team Composition	<ul style="list-style-type: none"> • Industrial Infrastructure • B. Tech (Civil Engineering) with at least 5 years of experience in infrastructure development projects. • Minimum 5 years' experience in Environmental Clearance, EIA report drafting, Implementation of NGT orders, Drafting of Environmental Policy, Rules, guidelines, and Regulation. • Should have worked with SIDC/ Authorities/Corporation. • He/she should have worked on at least three sector specific Industrial Park projects with infrastructure development. 	<p>Industrial Infrastructure Expert</p> <ul style="list-style-type: none"> • B. Tech (Civil Engineering)/ master's in planning with at least 5 years of experience in infrastructure development projects. • Minimum 5 years' experience in Preparation of Detailed Project Reports/ Feasibility Studies of Industrial Parks Project Proposals for Central Government etc. Assistance in procurement, EIA Studies, report drafting, Implementation of NGT orders, Drafting of Environmental Policy, Rules, guidelines and Regulation • Should have worked with State Infrastructure Development Corporation/Authorities/. • He/she should have worked on atleast one sector specific industrial park project with infrastructure development.

S.No.	Reference	Clause / Event	Existing Provision	Amended Provision
11.	Section 7 - Evaluation and Selection, Sub-section - 7.1, Sr. no. B-1, Page no. 35	Technical Evaluation	Experience of working on engagements with State Governments in the domain of Investment Promotion / Private Sector Development with a consulting fee of at-least INR 1 Cr. (excluding taxes) in last 5 years (as on date of publication of this RFP) 1 marks each project subject to maximum of 10 marks	Experience of working on engagements with State Governments in the domain of Investment Promotion / Private Sector Development with a consulting fee of at-least INR 1 Cr. (excluding taxes) in last 5 years (as on date of publication of this RFP) 2 marks each project subject to maximum of 10 marks
12.	Section 7 - Evaluation and Selection, Sub-section - 7.1, Sr. no. B-2, Page no. 36	Technical Evaluation	Mandate of advising State Government (which was ranked in top 15 in DPIIT rankings while being advised by the bidder) in India on Ease of Doing Business reforms with engagement duration of at least 6 months in the last 5 years (as on date of publication of this RFP) 2 marks each project subject to maximum of 10 marks	Mandate of advising State Government (which was ranked in top 15 in DPIIT rankings while being advised by the bidder) in India on Ease of Doing Business reforms with engagement duration of at least 6 months since commencement of Business Reform Action Plan (BRAP) 2 marks each project subject to maximum of 10 marks
13.	section 7.1 B-3 Page:36	Technical Evaluation	Experience of working with Industrial Authorities /Corporation for Promotion of Sector specific Industrial Parks/Estate. 2.5 marks each project subject to maximum of 10 marks.	Experience of working with Industrial Authorities /Corporation for Promotion of Sector specific Industrial Parks/Estate// clusters/ SEZ. 2.5 marks each project subject to maximum of 10 marks.

Pre-bid Response

Selection of Consultants for assisting JIADA in Development of Industrial Area, Promotion of Industries and reforms in Land Allotment

Tender Reference No.: 52
NIT No.: -JIADA/11/2022-23

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
1.	Section 1 - Fact Sheet, Sr. No. 5, Page no. 3	Bid has to be submitted Online through https://jharkhandtenders.gov.in/ however Tender Document fee and EMD have to be submitted physically on or before the deadline of date and time as mentioned in the fact sheet.	We request you to kindly extend the timeline for submission of proposal till 28 February 2023 .	Refer to corrigendum-1
2.	Section -3 Eligibility Criteria 3.1 Eligibility requirements for the Consultant: Financial Capacity Page no. 5.	The bidder should have a minimum annual turnover of INR 200 Crores from Indian operations in business consulting services in each of the previous three financial years (FY 19-20, 20-21 and 21-22)	The bidder should have a minimum annual turnover of INR 200 Crores from Indian operations in business consulting services/IT/ITES in each of the previous three financial years (FY 19-20, 20-21 and 21-22)	Refer to corrigendum-1

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
3.	Section -3 Eligibility Criteria Page 5-6	Turnover from Government Consulting Services- The bidder should have a minimum annual turnover of INR 150 crore from Government /Public Sector consulting services in India in each of the last 3 financial years (FY 19-20, 20-21 and 21-22)	The bidder should have a minimum annual turnover of INR 50 crore from Government /Public Sector consulting services in India in each of the last 3 financial years (FY 19-20, 20-21 and 21-22)	Refer to corrigendum-1
4.	Section 3 – Eligibility Criteria, Sub-section - 3.1 Eligibility requirements for the Consultant, Point ‘Bidder experience’ Page-6	Bidder Experience - Experience of Lead Consultant involving Investment Promotion Program and policy reform of business services for industrial area authorities in minimum 3 State Governments of India.	We request you to modify the clause as follows: Bidder Experience - ‘Experience of Lead Consultant involving Investment Promotion Program and policy reform of business services for industrial area authorities in minimum 2 State Governments of India ’.	The relevant section/clause of the RFP prevails

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
5.	Section 3, Eligibility Criteria Page 6	Quality Certification- Bidder should be CMMi Level 5 and ISO 27001: 2013 certified	Bidder should be CMMi Level 3 and ISO 27001: 2013 certified	Refer to corrigendum 1
6.	Section 4 - Instructions to the Bidders, Sub-section - 4.5.4 Earnest Money Deposit, Point no. c Page no. 10	EMD of all unsuccessful Bidders would be refunded by JIADA within 60 Days of the selection of Successful Bidder . The EMD, for the amount mentioned above, of successful Bidder would be returned upon submission of Performance Bank Guarantee as per the format provided in Annexure.	We request you to kindly change the days of refunding EMD of unsuccessful bidder from within 60 days of the selection of bidder to within 30 Days of the bidder being notified as being unsuccessful .	The relevant section/clause of the RFP prevails
7.	Section 4 - Instructions to the Bidders, Sub-section - 4.5.4 Earnest Money Deposit, Page no. 10	EMD of INR 10,00,000/- (Rupees Ten Lakhs Only), in the shape of Demand Draft in favour of JIADA OR Bank Guarantee in favour of MD, JIADA from any schedules/nationalized bank and valid for 120 (one hundred twenty) days from the date of receipt of tender.	As per RBI's guidelines, in order to send SWIFT message to the Managing Director, JIADA' Bank regarding issuance of Bank Guarantee, we request you to share the following banking details: Account Name, Account Number, Branch Address, IFSC Code.	Will be shared separately
8.	Section 4 - Instructions to the Bidders, Sub-section - 4.15 Deciding Award of Contract,	JIADA will also have the right to provide extension/increase in the scope of work as per mutually agreed terms and conditions between parties.	We request you to modify the clause as follows: 'JIADA will also have the right to provide extension/increase in the scope of work as per mutually agreed terms and conditions between parties with an agreement to engage additional resource at rate quoted by successful bidder' .	The relevant section/clause of the RFP prevails

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
	point e.iii Page no. 14			
9.	Section 4 - Instructions to the Bidders, Sub-section - 4.18 Execution of the Agreement, Page no. 15	After acknowledgement of the LoA by the selected Bidder, a performance guarantee of 5% of Total Professional Fee has to deposit in the form of FDR/TDR/BG of any nationalized/scheduled bank in the name of JIADA. The performance guarantee shall be valid for period of 6 months beyond the duration of Contract as specified in the RFP document. The Consultant shall sign the Agreement within thirty days from the issue of LoA.	We request you to modify the clause as follows: 'After acknowledgement of the LoA by the selected Bidder, a performance guarantee of 5% of Total Professional Fee has to deposit in the form of FDR/TDR/BG of any nationalized/scheduled bank in the name of JIADA. The performance guarantee shall be valid for period of 2 months beyond the duration of Contract as specified in the RFP document. The Consultant shall sign the Agreement within thirty days from the issue of LoA'.	The relevant section/clause of the RFP prevails
10.	Section 4 - Instructions to the Bidders, Sub-section - 4.19 Duration of Contract, Page no. 15	The initial engagement shall be for 3 years, and it can be extended up to 2 years upon review of performance of consultant with escalation factor on total professional fee by maximum 10%.	We request you to modify the clause as follows: 'The initial engagement shall be for 3 years, and it can be extended up to 2 years upon review of performance of consultant with escalation factor on total professional fee by 10%' .	The relevant section/clause of the RFP prevails

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
11.	Section 4 - Instructions to the Bidders, Sub-section - 4.21 Deployment, Page no. 20	The proposed team should be stationed in Ranchi, or any location as decided by the JIADA for the entire project period as per the requirements of the RFP. The team will be deployed within maximum of 30 days of the award of contract. The proposed team has to follow the working hours, working days and Holidays of State Government of Jharkhand.	Other than Holidays declared by State Government of Jharkhand, we request you to consider 22 casual leaves per year for each team member.	Refer to corrigendum-1
12.	Section 4 - Instructions to the Bidders, Sub-section - 4.22 Contract Performance Guarantee, Page no. 24	Within 30 days after the receipt of notification of award of the Contract from JIADA, the successful Bidder shall furnish Contract Performance Guarantee to JIADA, which shall be equal to 5% of Total Professional Fee and shall be in the form of a Bank Guarantee Bond from any Nationalized Bank/Scheduled bank in the Performa given here-in-after in this document valid for period of 6 months beyond the duration of Contract as specified in the document	We request you to modify the clause as follows: 'Within 30 days after the receipt of notification of award of the Contract from JIADA, the successful Bidder shall furnish Contract Performance Guarantee to JIADA, which shall be equal to 5% of Total Professional Fee and shall be in the form of a Bank Guarantee Bond from any Nationalized Bank/Scheduled bank in the Performa given here-in-after in this document valid for period of 2 months beyond the duration of Contract as specified in the document '.	The relevant section/clause of the RFP prevails
13.	Section 5 - Scope of Work, Part II – Industrial Park Promotion. Page no. 28	<p>Techno-economic feasibility of the project, site location and availability of land, project components, management arrangements, project cost and means of finance, financial analysis, sustainability aspects, impact etc.</p> <p>Assistance/handholding for hiring third party agencies through competitive bidding for preparing master plans, financial feasibility reports and DPRs for the projects.</p>	<p>We understand that the proposed PMU as per the RFP shall comprise 1 Team Leader, 1 Investment promotion expert, 1 Industrial Infrastructure Expert and 2 ICT/ Expert.</p> <p>However, the Scope of Work includes activities related to Project Management such as;</p> <ul style="list-style-type: none"> o Drafting of Request for Proposal(s) (RFP), Expression of Interest, Rate contract o Understanding and recommending possible 	The relevant section/clause of the RFP prevails

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
			<p>Scope of Work for the work to be executed</p> <ul style="list-style-type: none"> o Setting up of competitive selection and evaluation criteria for selection of JIADA vendor o Drafting of contract agreement in consultation with JIADA officials o Formulation of responses to bidder queries. o Assistance/handholding JIADA officials in floating e-tender and accepting online response o Evaluation of Bid documents o Project management & monitoring of the services of various vendors to enable timely completion of the project <p>Hence, hence we propose the following additional resource for the entire duration of the project:</p> <p>Project Management Expert: MBA or Equivalent with at least 10 years of post-qualification experience in project management, and Bid Process management.</p>	
14.	Section 5 - Scope of Work, Part I – Process reform of Industrial Area Services and Part VI - Support JIADA in management of Industrial Area related services for Ease of Doing	Part I – Process reform of Industrial Area Services The Consultant will have to work extensively with the JIADA to understand the current processes, acts, organizational structure, roles and responsibilities etc. which defines the operational procedures. And Part VI: Support JIADA in management of Industrial Area related services for Ease of Doing Business compliance.	<p>We understand that the proposed PMU as per the RFP shall comprise 1 Team Leader, 1 Investment promotion expert, 1 Industrial Infrastructure Expert and 2 ICT/ Expert.</p> <p>However, the Scope of Work includes assignments related to Ease of Doing Business (EoDB) compliance, hence we propose the following additional resource for the entire duration of the project:</p>	The relevant section/clause of the RFP prevails

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
	Business compliance. Page no. 28 and page no. 30		Ease of Doing Business Expert: MBA or Equivalent with at least 10 years of post-qualification experience with Governments in advising on Business Reform Action Plan/ Doing Business/ Regulatory Compliance Burden Initiatives/Process Improvement.	
15.	5. Scope of Work, Detailed Scope of Work, Page no Part IX: ICT Support, Page no 31	NA	We understand that all the necessary hardware/servers for JIADA application hosting, cost of security audit, SMS cost will be borne by JIADA. Kindly confirm	Yes, the cost incurred in hardware/servers for JIADA application hosting, cost of security audit, SMS cost will be borne by JIADA
16.	Section 5 - Scope of Work, Part IX – Design, develop, host and maintain following business services. Page no. 31 and page no. 32	Design, develop, host and maintain following business services	We understand the will be provide only advisory/consulting inputs related “Design, develop, host and maintain following business services..” e.g. preparing FRS, SRS, software design review etc. Actual implementation/software development/coding work will be carried out by System integrator. Kindly confirm.	The proposed work involves design and core development of business services applications for JIADA as detailed in the RFP.

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
17.	Section 6 – Team Composition Page no. 33	ICT/ Expert (2)	ICT/ Expert (4)	The relevant section/clause of the RFP prevails
18.	Section 7 - Evaluation and Selection, Sub-section - 7.1 Technical Evaluation, Sr. no. B-1, Page no. 35	Experience of working on engagements with State Governments in the domain of Investment Promotion / Private Sector Development with a consulting fee of at-least INR 1 Cr. (excluding taxes) in last 5 years (as on date of publication of this RFP) 1 marks each project subject to maximum of 10 marks	We request you to modify the clause as follows: 'Experience of working on engagements with State Governments in the domain of Investment Promotion / Private Sector Development with a consulting fee of at- least INR 1 Cr. (excluding taxes) in last 5 years (as on date of publication of this RFP) 5 marks each project subject to maximum of 10 marks '.	Refer to corrigendum-1
19.	Section 7 - Evaluation and Selection, Sub-section - 7.1 Technical Evaluation, Sr. no. B-2, Page no. 36	Mandate of advising State Government (which was ranked in top 15 in DPIIT rankings while being advised by the bidder) in India on Ease of Doing Business reforms with engagement duration of at least 6 months in the last 5 years (as on date of publication of this RFP) 2 marks each project subject to maximum of 10 marks	We request you to modify the clause as follows: 'Mandate of advising State Government (which was ranked/ currently in top 15 in DPIIT rankings while being advised by the bidder) in India on Ease of Doing Business reforms with engagement duration of at least 6 months in the last 8 years (as on date of publication of this RFP) 5 marks each project subject to maximum of 10 marks '.	Refer to corrigendum-1

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
20.	Section 7 – Evaluation and Selection, Sub-section – 7.1 Technical Evaluation, Sr. no. B-3, Page no. 36	Experience of working with Industrial Authorities ‘/Corporation for Promotion of Sector specific Industrial Parks/Estate. 2.5 marks each project subject to maximum of 10 marks.	We request you to modify the clause as follows: ‘Experience of working with Industrial Authorities ‘/Corporation / Government Department for Promotion of Sector specific Industrial Parks/Estate. 5 marks each project subject to maximum of 10 marks’.	The relevant section/clause of the RFP prevails
21.	Page: 34 Section 6	Industrial Infrastructure Expert <ul style="list-style-type: none"> • B. Tech (Civil Engineering) with at least 5 years of experience in infrastructure development projects. • Minimum 5 years’ experience in Environmental Clearance, EIA report drafting, Implementation of NGT orders, Drafting of Environmental Policy, Rules, guidelines and Regulation. • Should have worked with SIDC/ Authorities/ Corporation. • He/she should have worked on at least three sector specific industrial park projects with infrastructure development. 	Industrial Infrastructure Expert <ul style="list-style-type: none"> • B. Tech (Civil Engineering)/ master’s in planning with at least 5 years of experience in infrastructure development projects. • Minimum 3 years’ experience in Preparation of Detailed Project Reports/ Feasibility Studies of Industrial Parks Project Proposals for Central Government etc. • Assistance in procuring EIA Studies, report drafting, Implementation of NGT orders, Drafting of Environmental Policy, Rules, guidelines and Regulation • Should have worked with SIDC/ Authorities/ Corporation. • He/she should have worked on at least one sector specific industrial park project with infrastructure development. 	Refer to corrigendum-1
22.	Page:37 section 7.1 B-3	Experience of working with Industrial Authorities/Corporation for Promotion of Sector specific Industrial Parks/Estate	Experience of working with Industrial Authorities/Corporation for Promotion of Sector specific Industrial Parks/Estate/ clusters/ SEZ	Refer to corrigendum-1

S. No	Section #, Sub section #, Page #	Content of RFP requiring Clarification	Change / Clarification requested	Response
23.	7. Evaluation and Selection, 7.1 Technical Evaluation, Page no 36	Experience of working on at least 5 software development projects with industry department of various states of value not less than 2 crore each. 2 marks for each project	“Experience of working on at least 4 software development projects with industry department of various states of value not less than 2 crore each. 2.5 marks for each project”	The relevant section/clause of the RFP prevails